



SBDA CONSULTANTS

COMPANY PROFILE

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COMPANY OVERVIEW

THANK YOU

FOR CHOOSING US



SBDA Consultants Corp. is a Service Disabled Veteran Own Small Business focused on serving the comprehensive needs of businesses in the full range of their growth cycle. With a core staff of experienced professionals and a team approach to most consulting projects, we'll be able to offer a more balanced quality service than many of our competitors.

With an experience of more than a decade within the federal government contracting market and the construction sector as a Combat Engineer for the USA Army, have led President Angel Dávila to a refinement of business strategy, leadership skills, and a unique formula for business growth and expansion that provides high value to our Clients.

Maria Vazquez has developed a vast experience as a project manager for various corporations and complements Ángel's experience with private sector consulting and federal government contracting.

The combined team has learned that a transparent business process and niche formula for business strategy and growth provides immense value while allowing SBDA Consultants Corp. to deploy a streamlined operation.

Angel Davila

ANGEL DAVILA

PRESIDENT

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WE DELINEATE
A BETTER
FUTURE

— VISION AND VALUES

SBDA Consultants always strives to deliver excellent customer service. We provide customer satisfaction and high-quality service by regularly consulting and collaborating with our clients to develop effective plans and make informed decisions to deliver better outcomes.

We understand the importance of working in a respectful and stimulating environment. Therefore, our company operates a structure of core values that underlie our relationships with our industry, clients, and each other.

OUR VALUES

OUR VISION

To be a valued partner
to our clients
and an asset to our
communities.

We know responsibilities in our many relationships and roles acting as service providers, partners, corporate citizens, and change agents. Our culture drives how we interact with our clients, partners, and each other.

Centered on a balance of safety, integrity, professional delivery, and sustainable capability development to meet the future expectations of our clients. We understand the client's day-to-day needs. Our core values are:

- Integrity
- Commitment.
- Timeous response.
- Real-time support.
- Respect

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OUR SERVICES

ALL THE BEST

WE ARE DRIVEN BY CREATING EXPERIENCES THAT DELIVER RESULTS FOR YOUR BUSINESS AND FOR YOUR CONSUMERS.

CORE COMPETENCIES

- + TWO YEARS
- + ONE-ON-ONE
- + ON DEMAND
- + SPECIAL PROJECTS



PRODUCTS AND SERVICES



SBDA Consultants Corp. provides strategic consultancy, professional development, and counseling for large and small business owners, entrepreneurs, and self-employed professionals.

The core services from day one will be:

- Two Year Strategic Mindset Program: includes strategic planning, peer advisory counseling, marketing/sales planning, accountability processes, business planning, and work/life balance implementation.
- One-on-One Consultancy includes ongoing reinforcement to support Strategic Coaching program, professional development coaching, leadership, career, or management coaching.
- On-Demand Consulting (for time-restricted clients) includes, but is not limited to, private and objective business or professional consulting services, affordable and "on-demand," access to consulting via phone/email.
- Special Projects include strategic business planning and implementation, marketing plans and implementation, leadership development, people management, and systematizing businesses.

Beginning in year two (2022), SBDA Consultants Corp. will provide a separate and comprehensive career counseling service which will include, but will not be limited to, resumé assistance, interviewing skills, job-seeking strategies, and networking opportunities.

SBDA ORGANIZATIONAL CHART

YOUR PROBLEM - OUR SOLUTION



AMAZING PEOPLE WORKING AS A TEAM



**WE ARE READY TO CAPTURE GREAT
IDEAS AND TRANSFORMING INTO
AMAZING SOLUTIONS THAT SOLVE
CLIENTS PROBLEMS**



The initial management team consists of Angel Dávila, Chief Executive Officer; Maria Vazquez, Chief Operations Officer; and Angelica Dávila, Angel Davila Jr., Hector Davila as Consultants I.

Executive Director. The board of directors hires the Executive Director.

Responsibilities include, but are not limited to:

- Advise the board and carry out tasks assigned by the board
- Oversee daily operations, project planning, and special events, working closely with each program coordinator
- Personnel management (recruitment, hiring, training, evaluation and termination of staff)
- Together with the Operations Director, develop and manage the annual budget for board approval, including necessary revisions
- Program development
- Staff Supervision
- Develop a Support Network within the community
- Develop and implement an outreach program

Operations Officer. The Board of Directors hires the Operations Director.

Responsibilities include but are not limited to:

- Advise the board and carry out tasks assigned by the board
- Assist in personnel management
- Development of administrative standards and procedures related to personnel and staff development
- Supervision of staff
- Serve as liaison between staff and board members
- Coordinate with the Executive Officer and the board to oversee activities including grant applications, grant management, special projects, fiscal management
- Together with the Executive Officer, develop and manage the annual budget for board approval
- Inventory management and office supplies

Consultants I. The Operation Officer hires the Consultants.

Responsibilities include, but are not limited to:

- Their expertise provides opinions, analysis, and recommendations to organizations or individuals.
- Take care of the administrative and organizational tasks
- Objective troubleshooters

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MANAGEMENT SYSTEM

SBDA Consultants has strict quality assurance processes from the outset of every service to accomplish goals on time with an exceptional outcome.

Every service is subjected to:

- Monthly progress reporting.
- Regular meetings.
- Regular communication.
- Management and coordination.
- Continually striving to improve services and relations

Our team recognizes that to achieve outstanding performance and best practice, it must have a committed management and a proactive workforce.

SBDA Consultants team is experienced at identifying potential issues and obtaining practical solutions to problems with solid risk mitigation skills. In addition to a strong management culture, SBDA Consultants' status and growth within the industry is a testament to its commitment to providing services that comply with recognized international standards.

SBDA MANAGEMENT PROCESS

YOUR PROBLEM OUR SOLUTIONS



CAPABILITIES

SBDA Consultants provides strategic consulting and management services to commercial and not-for-profit organizations. Our Consulting methodology mobilizes the right people, skills, and technologies to help organizations improve their performance.

As a Minority-Owned Veteran Small Business, SBDA Consultants is committed to excellence and creating innovative and flexible solutions for our clients.

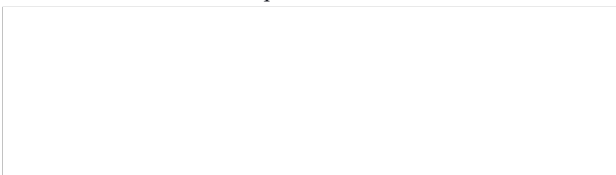
What sets SBDA Consultants apart from the competition?

- Our People
- Performance-Based Processes
- Integrated Solutions Teams
- Client Relationship Management
- Strategic Mix of Technology and Business

Core Capabilities

Our experts and business professionals analyze research, design, and implement solutions in the areas of:

- Grant Writing
- Federal Grant Management
- Project Management
- Process Development



Consulting

Our Consulting Services focus on integrated solutions designed to enhance business performance by incorporating industry best practices into your business processes and management strategies.

Our Services include:

- Business Strategy & Planning Support
- Management & Facilitation Support
- Financial/Statistical Analysis
- Training

Technology

Our Technology Services focus on developing robust, secure, and stable technology solutions for your business. By incorporating common-sense solutions into seemingly daunting deliverables, we can ensure that we will safely deliver the product to completion at the start of the project.

Our services include:

- Application, Web Design & Development
- Data Cleansing & Conversion
- Database Design, Development & Maintenance

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PAST PERFORMANCE

OUR PROJECTS

- 01** **MIS QUERIDOS ABUELOS**
- Benefit
 - \$348,000 Grant; Department of Justice
 - Year
 - 2017

- 02** **GRUPO SEPI**
- Benefit
 - \$20,000 Grant; Legislative Funds
 - Year
 - 2018

- 03** **OASIS DE PAZ Y AMOR**
- Benefit
 - \$50,000 Grant; AIDS United
 - Year
 - 2018

- 04** **WAWA WASI DE LUZ**
- Benefit
 - \$135,000; SBA EIDL
 - Year
 - 2020

- 05** **GATEC INC.**
- Benefit
 - \$2,600,000 Grant; WIOA
 - \$10,000 Grant; TIRAP
 - \$110,000 SBA PPP
 - Year
 - 2020 - 2021

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CERTIFICATIONS



BENEFITS

SBDA Consultants Corp. offers a vast range of services, whether it's advice on how to run a lean business utilizing federal contracting or grants that waste minimal resources or implementing a sound quality management system to grow clients' teams.

Among our benefits are:

- Provide a strategic overview of the organization's position in its marketplace or environment and recommend mid to long-term strategic directions.
- Independently review a proposed course of action or choose between two or more decisions.
- Strengthen your team, creating a joint team to develop in-house capabilities. Once strengthened, the in-house team can continue without consultants.
- Provide unique solutions that reflect the aspirations and circumstances of the client.