# KEEP THE PROCESS ON POINT

We are a full-service company with experience serving clients such as

**FEDERAL GOVERNMENT**  LOCAL AND STATE **GOVERNMENT** 

NON-FOR PROFITS AND OTHER PRIVATE ENTITIES

#### BUSINESS OVERVIEW

Established 2016 **Place of Performance** Puerto Rico & United States 8(a)Small Business **Economically Disadvantaged Woman Owned** 

**Business (EDWOB)** GSA MSA Contract #47QRAA22D000J

PR-RUL -30620 PR-RUP - 2160

PR Minority Supplier Development Council PR03052 DUNS

> 081338976 CAGE 86CYo NAICS CODES

Primary: 541611 541690, 541990, 561110,611430,541930 PSC CODES

R707: R429

#### **CAPABILITIES**

**Grant Management Consulting** Operational and Organizational Evaluations Procurement Acquisition Support

Administrative Management Consulting Services Strategic Planning

Disaster Management Recovery Planning Emergency Response

Community Liaison and Concierge Cultural Awareness Translations

**Business Valuations** Forensic Accounting Fraud Prevention and Detection Value Acceleration and Exit Planning

#### **MEET OUR TEAM**



**CARMEN "MELY" TORRES** MSA

**Chief Visionary Officer** and Founder



CPA, CVA, CFE, MAFF, CEPA, CIRA, CGMA, CA, MBA

Chief Executive Officer and Partner



J. ALEKSEVISH PASTOR BSCE

Chief Project Officer

#### CERTIFICATIONS AND SPECIALIZED TRAINING

Grants Management Specialists

Project Management

FinCEN-Financial Crime Enforcement Network- Fraud and Money Laundering Identification certification

IS-00393.b Introduction Hazard Mitigation IS-00632.a

Introduction Debris Operations IS-00634 Introduction

Public Assistance IS-02900.a National Disaster Recovery

Framework

BSA-Bank Secrecy Act- Fraud and Money Laundering Certification

IS-00042 Social Media in Emergency Management IS-00293 - Mission Assignment Overview

IS-00235.c Emergency Planning

IS-00288.a Role of Voluntary Agencies in Emergency Management

IS-00162 Hazard Mitigation Floodplain Management in Disaster Operations

IS-00230.d Fundamentals of Emergency Management IS-00158 Hazard Mitigation Flood Insurance in Disaster Operations

IS-0100.c An Introduction to the Incident Command System Certified Fraud Examiners (CFE)

Master Analyst in Financial Forensics (MAFF)

Certified Valuator Analyst (CVA)

Certified Insolvency and Restructuring Advisor (CIRA)

Chartered Global Management Accountant (CGMA)

Certified Exit Planning Advisor (CEPA)













### CAPABILITY STATEMENT

## **Core Competencies**

On Point Strategy LLC (OPS) is a management consulting firm that provides a wide range of operational improvement and compliance services to corporations, government, non-for profit, and other organizations. OPS is certified by the Small Business Administration (SBA) as an 8(a) and an Economically Disadvantaged Women-Owned Small Business (EDWOSB). We are focused on helping the government and all type of businesses in the areas of:

- Grants Management
- Emergency Preparedness and Disaster Recovery
- Forensic Accounting
- Fraud Prevention and Investigation
- **Business Valuation**
- Value Acceleration and Exit Planning
- Software Implementation Assistance
- Community Liaison and Concierge services
- Other administrative and financial areas.

Parallel to the latter, we empower our clients through transference of knowledge to obtain the necessary tools to be self-sufficient. We develop and offer personalized training in grants administration, compliance, and financial matters, among others.

## **Key Differentiators**

At OPS, we believe our key differentiator is the people that make our business grow. The OPS team is composed by a mixture of bilingual (English & Spanish) professionals. As well, subject matter experts with a combined average of over 35 years of experience in fields of grant management, federal regulatory compliance, writing, project development, management, public assistance, disaster case management and recovery, engineering, accounting, mediation, psychology, sports management, law, education, human resources, and finance. In our diversity lies the key to our success.

### Past Performance

- •United States Federal Transit Administration Grantees
- •United States Department of Health and Human Services Grantees
- •United States Department of Housing and Urban **Development Grantees**
- •United States Department of Agriculture Grantees
- •Puerto Rico Office of Management and Budget
- •Puerto Rico Fiscal Agency and Financial Advisory Authority

