



BERKSHIRE TRADING COMPANY



We help your business grow and expand beyond borders



— ABOUT US —

- ▶ We are product sourcing and distribution agents who will help you import/export from Mexico. We assist in the selection of suppliers and products at reasonable prices, we inspect quality, manage communication, arrange shipments, and can place your products in e-commerce marketplaces in the U.S.

— INTERESTING TRENDS —

- ▶ **Increase in Cross-border Trade**
The U.S. and Mexican economies are more reliant on each other than many people believe. In 2019, Mexico became the United States' largest trading partner.
- ▶ **Increase in Online sales**
U.S. E-commerce grew 14.9% in 2019 and is forecast to grow 18% in 2020 which reflects a notable increase in both the number of digital buyers and the average spending per buyer.

— WHY US? —

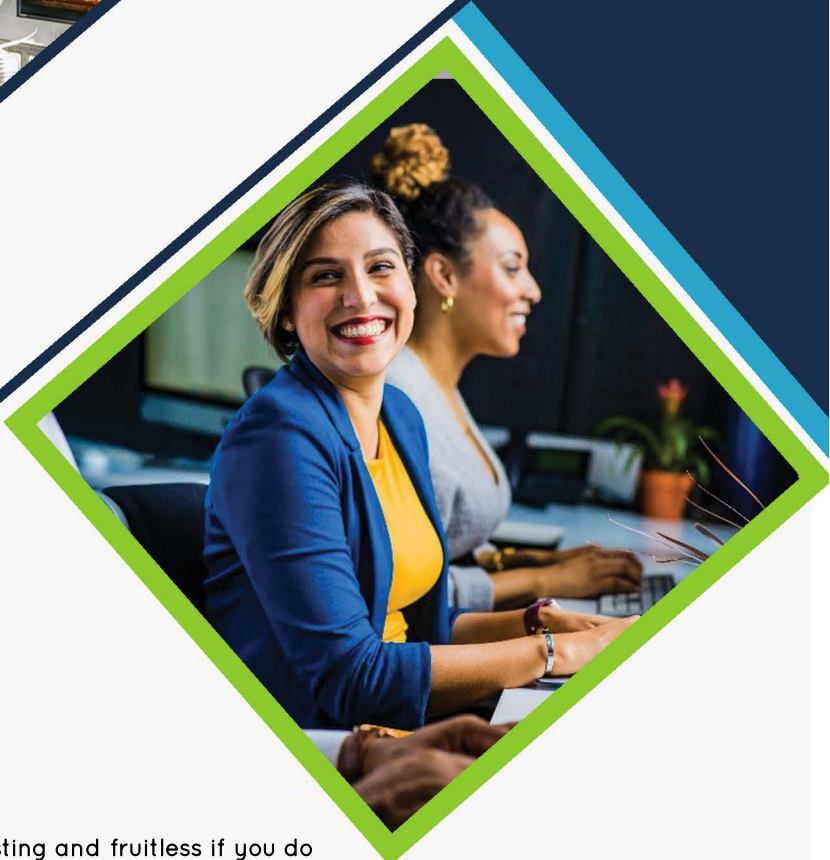
- ▶ Working with a trader makes the process easier, faster, and safer. We help businesses take their products and ideas to the next level.

Working with us you get:

- ▶ Instant market familiarity and exposure
- ▶ Increased revenue
- ▶ Increased brand awareness
- ▶ Outsource time intensive activities
- ▶ Leverage existing contacts



BERKSHIRE TRADING
COMPANY



SERVICES



**PRODUCT
SOURCING AND
MERCHANDISING**

Sourcing for products can be exhausting and fruitless if you do not get the right products you need. We assist in the selection of suppliers and products at reasonable prices, we inspect quality, communication, arrange shipments to your doorstep and/or can offer your products in e-commerce marketplaces in the U.S.




**PRODUCT
DISTRIBUTION**


Our trading service offers you the advantage of making your imports through our companies without having to complicate your own company by getting involved in registrations, customs, or other tax obligations. We procure products from the manufacturer or other source, then move them from their warehouses cross-border to companies that either want to resell the products to end users or use them in their own operations.


There is no denying the huge impact of selling online. Whether your product is still in development or has been on the market for years, we can help you maximize its value. Our staff is always friendly, knowledgeable, and ready to help you.

NEED ADDITIONAL INFORMATION?

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