





WHO WE ARE

Medinfar is a fully integrated Pharmaceutical Company with headquarters in Lisbon, Portugal. Founded in 1970, Medinfar is focused in R&D, Production, Distribution, Marketing and Sales, being currently the N°1 Portuguese Company in Consumer Health and Dermatology. In Portugal, besides our own brands, we market licensed products in partnerships with top international pharmaceutical companies.

Medinfar markets a wide range of products: Prescription medicines, Consumer Health, Dermocosmetics, Food Supplements and Veterinary products, in more than 50 countries.

Through our R&D – GMP center and our GMP manufacturing site FARMALABOR, we offer tailor made turnkey solutions, from galenic development to contract manufacturing.

WE OFFER

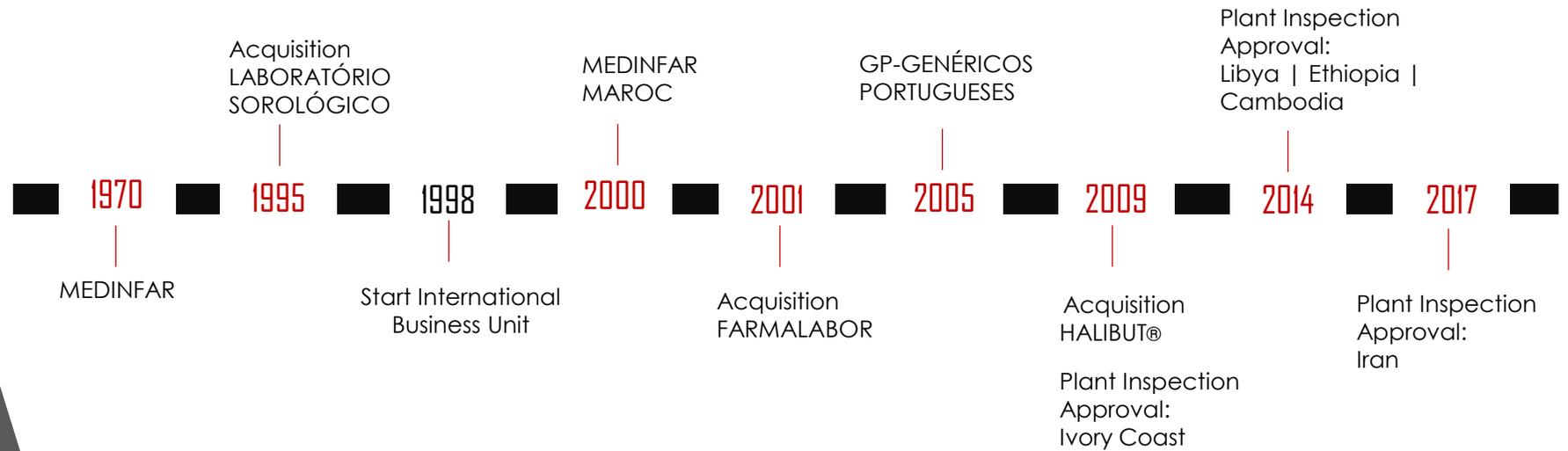
Licensing out
Contract Manufacturing
Packaging Services
EU Batch Release
R&D Services
Marketing & Distribution

MORE THAN
300
PEOPLE

3rd
PORTUGUESE
COMPANY

65M€ GLOBAL
SALES | 2016

48 YEARS COMMITTED TO HEALTH...



OUR HISTORY



BUSINESS UNITS

MEDINFAR CONSUMER HEALTH

Marketing and Sales of OTC and other Consumer Health Products

LABORATÓRIO MEDINFAR

Marketing and Sales of Prescription Branded Products

GP- GENÉRICOS PORTUGUESES

Marketing and Sales of Prescription Generic Products

HUMAN HEALTH

MEDINFAR SOROLÓGICO

Marketing and Sales of products for Veterinary use

ANIMAL HEALTH

FARMALABOR

Manufacturing Plant, contract Manufacturing Services

CONTRACT MANUFACTURING



MEDINFAR CONSUMER HEALTH

cough & cold
gerd & heartburn
analgesic & anti-inflammatory
vitamins & minerals
cicatrizacion
mother & baby care
bath & hydration
skin care



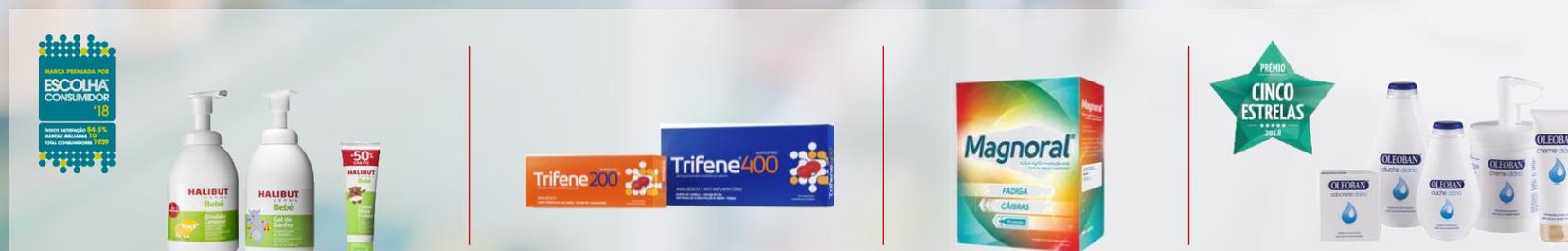
PHARMACIES & PARAPHARMACIES

MASS MARKET

OUR PRODUCTS

OTC
cosmetics
food supplements

TOP 4 BRANDS





LABORATÓRIO MEDINFAR

DERMATOLOGY
RX- BRANDED PRODUCTS

DERMATOLOGY

A photograph of a woman and a young girl standing in front of a large, multi-paned window. Both have their arms raised in a gesture of joy or celebration. The woman has long, dark, wavy hair and is wearing a white tank top. The girl has long, light-colored, wavy hair and is also wearing a white tank top. The scene is brightly lit, suggesting a sunny day. The window frames are visible, creating a grid pattern across the background.

acne
antiseborrheic
hair care & treatment
dry & atopic skin
cold sores
warts
antibacterial

OUR PRODUCTS

Rx Branded
OTC
cosmetics
food supplements



DERMATOLOGISTS
PHARMACIES & PARAPHARMACIES
ESTHETIC MEDICINE

TOP 3 BRANDS

Tricovivax[®] 50 mg/ml
MINOXIDIL

Minotrex
minociclina

Trikare[®]



RX-BRANDED PRODUCTS

anti-inflammatory
cardiology
antiviral
calcium folinate
gastroenterology



OUR PRODUCTS

In licensing
Own developments



PARTNERSHIPS THERAPEUTIC AREAS



GP – GENÉRICOS PORTUGUESES

antihistaminic
anti-inflammatory
cardiovascular
gastroenterology
glucocorticoids
neurology
psychiatry

MEDINFAR SOROLÓGICO

shampoos
IV infusion solutions
other products



VETERINARY

40% LARGE ANIMALS

35% SMALL ANIMALS

7% AUTO IMMUNE VACINES

OUR PRODUCTS

Pharmaceutical &
Medical Devices (Animal Health)
Medical Device (Human Health)



MEDICAL DEVICES

MORE THAN

50

PARTNERSHIPS

MORE THAN

1400

CLIENTS

FARMALABOR

tablets
powders
granules
capsules, hard shell
liquids for external use
liquids for internal use
suppositories
semi-solids



Installed capacity:

50 MILLION

UNITS / YEAR

Strict compliance with international Requirements and certifications:

GMP
ISO 9001:2008
ISO14001:2012
OHSAS 18001:2007

SOLID DOSAGE FORMS
Tablets, Sachets, Pellets, Granules and Capsules

SEMISOLID DOSAGE FORMS
Creams, Ointments, Gels and Suppositories

LIQUID DOSAGE FORMS
Syrups, Solutions and Suspensions



MORE THAN

40
CORPORATE
CUSTOMERS



ratiopharm

Bial



Cidum
STADA



INTERNATIONAL

MEDINFAR MAROC

Founded in Casablanca, Morocco, in December 2000, Medinfar Maroc represented a decisive milestone in the Group's expansion strategy.

Medinfar Maroc has dedicated teams for the promotion of RX products, Dermocosmetics and Medical Devices and partnerships with local manufacturing companies which comply with international manufacturing standards in order to ensure the quality of all products.

MORE THAN
50 COUNTRIES

Europe
Africa
CIS Countries
Asia
Middle East

TOP MARKET



PALOP
FWA
MOROCCO

TOP BRANDS



HALIBUT®
OLEOBAN®
MAGNORAL®

MARKETING AUTHORIZATIONS

✓ **241**
LAST 3 YEARS



STRATEGY



GLOBALIZATION CHALLENGE



New international markets

SUSTAINED GROWTH



Of the company's business volume focusing in new in-house developments and as a result of a dedicated, competitive and driven team

MANUFACTURING



Continuous improvement of the production capacity - manufacturing high quality products at competitive prices