



ABOUT US

We tailor-make solutions



Our Services

- Corporate Finance
- Bond Trading
- Asset Management

The Horn Toot

We are very good at what we do. Firstline arranges financing, manages investment portfolios, trades securities and provides advice to repeat clients in T&T and in the French, Dutch and OECS territories of the Caribbean. They stay with us because we always deliver quality service and we can do that because we have:

- Specialist staff with over 80 years combined experience in the regional financial services industry
- An extensive relationship network
- Competitive & creative financing terms, investment ideas & corporate strategies
- A well-guarded reputation for professionalism & integrity

The Nutshell

Business	Financial services to institutions & individuals
Location	46 Agra Street, St James
Website	www.firstlinesecurities.com
Formation	2005
Regulation	T&T Securities & Exchange Commission

Working Together

We want to work with you.

Call us at **868-628-1175**

Email us at **workingtogether@firstlinesecurities.com**.

Let's speak soon!

Our Fixed Income Sales & Trading desk provides institutional clients with access to sovereign and corporate bond offerings from Emerging Markets, U.S., Europe, and Asia. We specialise in Caribbean debt markets, and are able to provide both excellent liquidity and colour for regional names that are difficult to find.

These tables give an indication of the types of eurobonds we trade.

Caribbean Sovereigns

ISSUE	RATING
Aruba 4.625% 09/14/2023	BBB+
Bahamas 5.750% 01/16/2024	BBB-
Bermuda 4.854% 02/06/2024	A+
Cayman Islands 5.950% 11/24/2019	Aa3
Trinidad & Tobago 4.375% 01/16/2024	A-

Corporates

ISSUE	RATING
Petrotrin 9.750% 08/14/2019	BB
Petrotrin 6.000% 05/08/2022	BB
National Gas Company 6.050% 01/15/2036	BBB+

Contact Us!

For access to these and many other names.
jody.hernandez@firstlinesecurities.com

ASSET MANAGEMENT

Watch your money grow



Choose Us

There are a lot of commercial banks out there with employees in the thousands and locations on every street corner. But you don't need 1,000 people in 100 places to manage your funds. You need:

- An investment manager without contractual ties
so that your funds get placed in the best instruments, not pre-selected ones
- A strategy formed after detailed consultation with you
so that your portfolio reflects only your specific goals, without generic additions
- Nimble, but steady management
so that what may seem like divergent goals of good return and low risk, can both be met

The Details

Types of Management

Fully at our discretion

Partially at our discretion

Management Minimum

TT\$ 1,000,000 or equivalent

Sample Investment Elements

Equities

Exchange Traded Funds

Mutual Funds

Firstline Oil Notes

Sovereign & Corporate Bonds

Repurchase Agreements

Commercial Paper

Money Market Instruments

Additional Services

Bond Custody

We may not manage a portfolio for you but we can hold assets you have specifically chosen in safe-keeping

Bond Trading

Whether you're looking for a particular bond or a certain

Sign Up With Us

Let's start discussing what you want out of your investment portfolio.

Call us on 868-628-1175

Email us at workingtogether@firstlinesecurities.com

CORPORATE FINANCE

Money doesn't grow on trees
Firstline knows where to find it



Creative Corporate Finance

In order to raise financing for our clients, first we structure the request with an eye towards what the market needs, second we package the request with an eye towards what the market likes, and then we offer the request where it's clear it's what the market wants.

Realistic Corporate Review

Clients are often blind to the faults within their company or their project. It's our job at Firstline to find the faults. Where possible, we fix them. When that's not possible, we work around them. But we ensure that our clients know that they're there. Successful financing requires frank discussion.

Extensive Financing Network

If money did grow on trees, we'd have already visited the forest and talked business with the ranger. Firstline draws from an active network of over 20 regional and international partners who offer varying levels of services. We know exactly who to go to for the specific needs of our clients.

In A Nutshell

Types of Financing

Bond Issues
Private Placements
Commercial Paper
Equity Partners
Initial Public Offerings
Deal Syndication

Project Minimum

TT\$ 1 Million or equivalent

Type of Client

From established corporation to start-up venture. All are welcome

Website

www.firstlinesecurities.com

Raising Financing For You

We want to help you. Let's discuss the details.

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FINANCIAL ADVISORY

Based on decades of experience



Firstline team members have advised corporations facing buyout bids, offering acquisition bids, entering into the arena of capital market issues, looking to develop new products, searching for new markets and engaged in many more strategic plans.

Specialisations

Our financial advisory services take many forms and are wholly dependent on the client and the project at hand. However, they often look like this:

Advisory Services

Valuation
Due Diligence
Structuring
Document Preparation (marketing & transactional)
Capital & Debt Raising Strategy Development
Negotiation
Transaction Support

Project Minimum

TT\$ 1 million or equivalent

Type of Client

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All are welcome.

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Hear What We Think

Is your company about to do something exciting? We can take care of the finances so you can focus on the excitement.

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