**KEYSTONE**
**UNIVERSAL**
**RESEARCH**
**TECHNOLOGIES**
**LIMITED**

46a Mucurapo Road, St. James,
Port of Spain, Republic of Trinidad & Tobago 180217
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# KEYSTONE

# UNIVERSAL

# RESEARCH

# TECHNOLOGIES

# LIMITED

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Republic of Trinidad & Tobago, 180217
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## COMPANY PROFILE

## INTRODUCTION

*Bringing People and Technology Together*

KEYSTONE
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# Contents

*Bringing People and Technology Together*

**K**EYSTONE
**U**NIVERSAL
**R**ESEARCH
**T**ECHNOLOGIES
**L**IMITED

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# THE KEYSTONE TO SUCCESS

## Editorial

...for KEYSTONE UNIVERSAL RESEARCH TECHNOLOGIES Ltd the customer is at the center of everything.  With our Products and Solutions we want to create an added value and nurture long time partnerships as we merge the right technology with customer requirements to provide the right solutions

Dear Readers

With over 25 years' experience in the industry, our Team consists of knowledgeable executives and certified technicians who take pride in delivering through knowledgeable research: quality workmanship and technology solutions, and a world class reputation for service and support – this is the basis of **Keystone Universal Research Technologies Ltd**. - I can't give you a secret recipe for this success, but it is certainly based on a clear vision and strategy, which are geared towards benefits to customers. We have made it our mission to offer customers more than just Business Continuity, Safety & Security solutions — they should always get genuine added value from solutions provided by **Keystone Universal Research Technologies Ltd**.

The addition of the "*Bringing People and Technology Together*" tagline to our logo shows how serious we are about this. These words expresses our understanding of our key role: not just to provide customers with security solutions but to help them simplify their organization, improve efficiency, enable convenience, and more through reliable and leading edge technology.

Our innovative products, solutions and services are a solid foundation, but they are not enough on their own. Which is why we seek personal, trusting, long-term partnerships with all of our business partners — from a one-man operation, to manufacturers, distribution partners, and major global conglomerates.

This Profile will illustrate what **Keystone Universal Research Technologies Ltd**. does, and exactly what it can offer its customers and obtain from our business partners. We want to exceed your expectations — it's part of our vision. I hope you enjoy reading our profile and that you will be impressed with what we can do for you!

Kurt Walter LeQuay, CEO
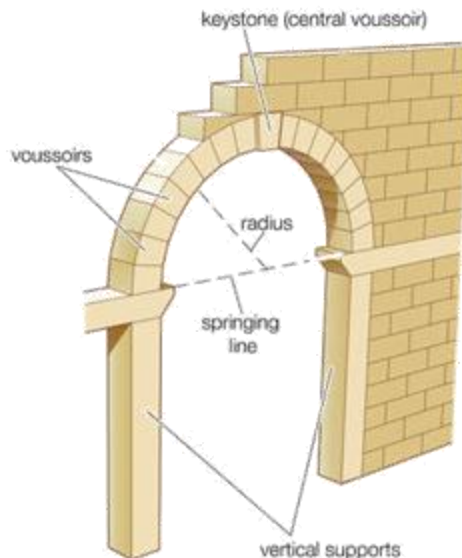Keystone Universal Research Technologies Ltd

*Bringing* *People* *and* *Technology* *Together*

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# THE KEY TO BUSINESS CONTINUITY

## Foundation

Parts of a circular arch



keystone (central voussoir)
voussoirs
radius
springing line
vertical supports

**A KEYSTONE is a wedge shaped stone that distributes the forces of an arch to make it safely and securely stay in place.**

**KEYSTONE** is the final wedge-shaped stone that distributes the forces of an arch to make it safely and securely stay in place.  As it completes the arch, connecting the two sides of an arch into one, so must it open the pathways to communication whilst securing and reinforcing the portal to your organization or home.

**UNIVERSALLY** accepted Best Business Practice deployment of Resources can help your business to: become more competitive. *increase sales* and develop new markets. reduce costs and become more efficient. improve the skills of your workforce. use technology more effectively. reduce waste and improve quality. respond more quickly to innovations in your sector.

**RESEARCH** of the client's requirements establishes the foundation for their Business Continuity Planning and documents how well an organization prepares itself to survive in unexpected disasters, disruptions or changes, assuring that the critical business processes will continue to function in most adverse circumstances with acceptable limitations.  The main objectives are that in all unusual situations the business should sustain, maintain regulatory compliances and deliver its products and services with minimum losses to its employees, customers, vendors, and to the society at large.

**TECHNOLOGY** solutions that support the company's goals can help organizations improve efficiency and delivery of its goods and services in a highly competitive business environment. It can also prepare for and respond to high-consequence events which has the potential to seriously disrupt operations, damage reputation and destroy shareholder value.

**Keystone Universal Research Technology Ltd's** team of professionals symbolizes universally accepted Best Business Practice of intelligent research and communication with customers to determine their requirements and deploys the effective utilization of technology and service centric solutions to achieve their Business Continuity goals.
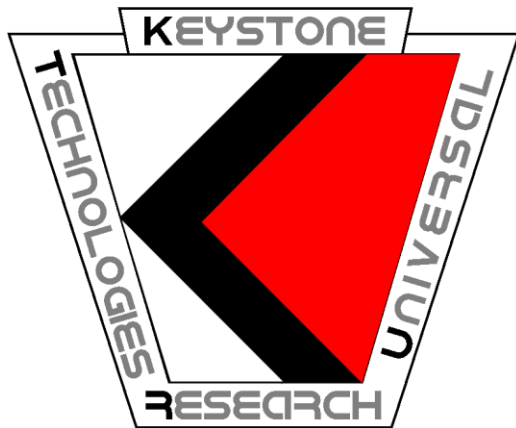
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# SECURING YOUR BUSINESS

## Company

We offer our clientele intelligent and innovative solutions and world-class services for the Protection of People & Property to ensure Business Continuity.

*The need for security is increasing in all sectors and all over the world. Whether it is private homes, industrial complexes, Oil & Gas Facilities, office buildings, malls, hotels, stadiums, warehouses, utility or transport facilities or government buildings, there is a growing need to protect people and property from theft, break-ins, accidents, vandalism, sabotage, hijack and terrorism, and to control the flow of people.*

With our world-class solutions, **Keystone Universal Research Technology Ltd** is doing a great deal to meet this demand. We offer our customers' needs-focused security solutions that give them the greatest possible benefits in terms of security, organizational efficiency and convenience. **Keystone Universal Research Technology Ltd** team of professionals are synonymous with effective security solutions through efficient technology deployment.

**Keystone Universal Research Technology Ltd** keeps track of customer needs and sees new technology, as well as its own role as an innovation service provider, as an opportunity to offer added value that goes beyond just security. **Keystone Universal Research Technology Ltd's** Team identify trends and needs in close collaboration with customers, and then use these as the basis for effective products and solutions.

**Keystone Universal Research Technology Ltd's** team of professionals symbolizes universally accepted Best Business Practice of intelligent research and communication with customers to determine their requirements and deploys the effective utilization of technology to achieve their Business Continuity.

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# A CLEAR STRATEGY

## Sustainability

We have clear goals for the future. Our Team aims to keep building on our strong relationships and service to our key shareholders – clients, partners, associates and the community.
- **Dany Layoun / Director**

Th*e increasing global demand for security will support* **Keystone Universal Research Technology Ltd's** *future growth. As a provider of services, security products and systems, Keystone Universal Research Technology Ltd is committed to high quality and durability. Another important issue is energy efficiency. To fulfill our customers' needs, we invest in innovations and business partnerships that will lead to smart but convenient solutions.*

Sustainable business success depends on long-term relationships with our customers and business partners. This is partly because *Keystone Universal Research Technology Ltd*, when researching client requirements, tries to ensure that any new solutions can be integrated into clients' existing systems. This long-term product and system compatibility protects customers' investments and leads to a lower consumption of material resources. **Keystone Universal Research Technology Ltd** aims to grow profitably and it has a clear strategy to achieve this.

Profitable growth will come through …

INVESTMENTS in training, products and markets: **KURT LTD** is investing in personnel, innovation and product development, as well as in expanding its services. It is also developing emerging markets and identifying new opportunities for its portfolio in mature markets. This is helping **KURT LTD** provide customers with an innovative, comprehensive range of products that are compatible with each other.

STRATEGIC PARTNERSHIPS: In order to build on its strong position, **KURT LTD** is expanding through appropriate strategic partnerships. This helps **KURT LTD** remain close to customers in all the different markets, and ensures it can continue to provide them with first-class products and services.

OPERATIONAL EFFICIENY: **KURT LTD** constantly optimizes its structures and processes in order to improve its efficiency, speed and costs. All of these gains are passed on to our customers in the form of faster solution delivery and competitive services.

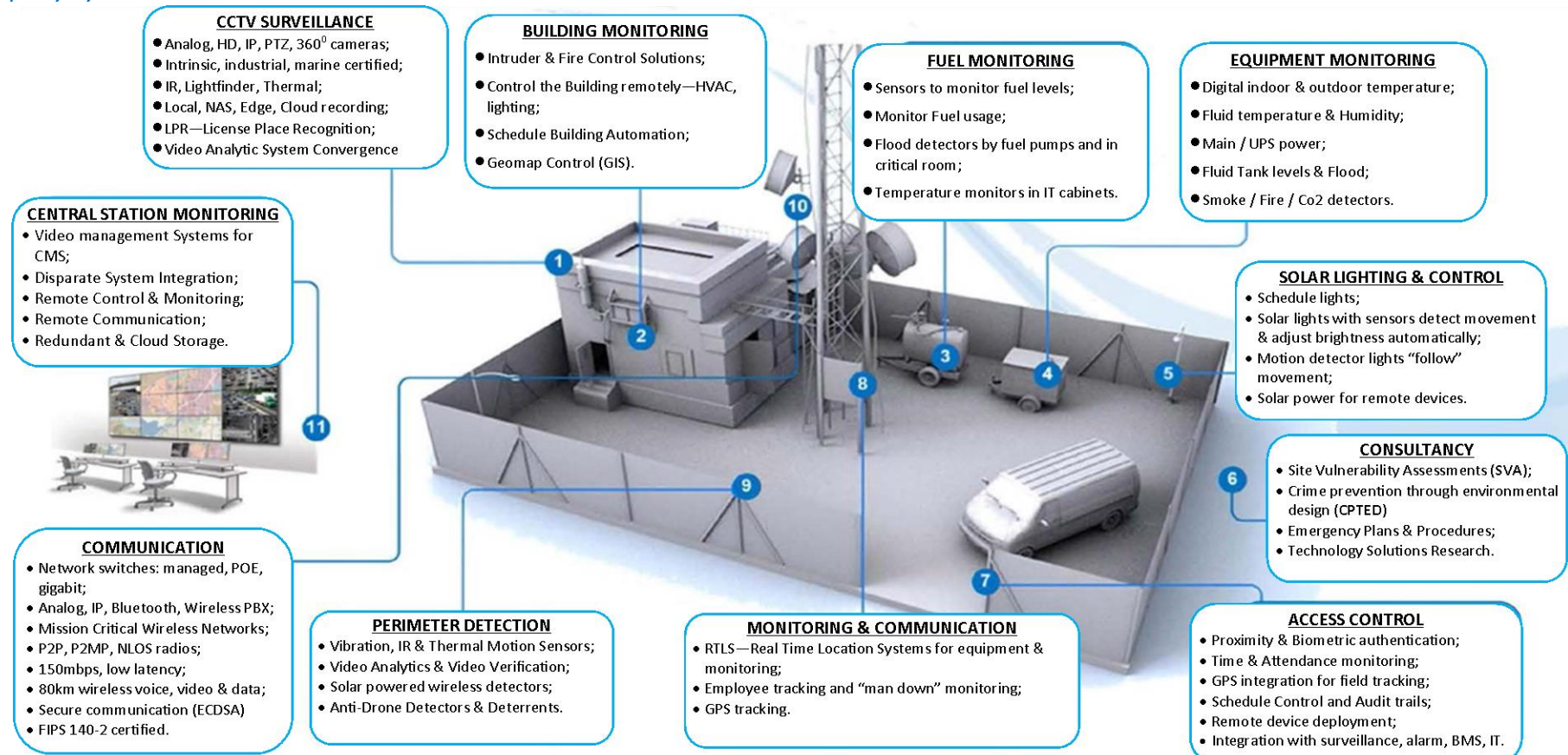The whole strategy is built around our focus on innovation leadership through service.

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# WHAT WE DO

## Protecting People and Property

*We provide a broad portfolio of products, services and solutions for access control, workforce management, Surveillance, Safety, Communication. and Business Continuity solutions Our various products can be easily combined with each other and integrated into third-party systems.*

### CCTV SURVEILLANCE
- Analog, HD, IP, PTZ, 360$^0$ cameras;
- Intrinsic, industrial, marine certified;
- IR, Lightfinder, Thermal;
- Local, NAS, Edge, Cloud recording;
- LPR—License Place Recognition;
- Video Analytic System Convergence

### BUILDING MONITORING
- Intruder & Fire Control Solutions;
- Control the Building remotely—HVAC, lighting;
- Schedule Building Automation;
- Geomap Control (GIS).

### FUEL MONITORING
- Sensors to monitor fuel levels;
- Monitor Fuel usage;
- Flood detectors by fuel pumps and in critical room;
- Temperature monitors in IT cabinets.

### EQUIPMENT MONITORING
- Digital indoor & outdoor temperature;
- Fluid temperature & Humidity;
- Main / UPS power;
- Fluid Tank levels & Flood;
- Smoke / Fire / Co2 detectors.

### CENTRAL STATION MONITORING
- Video management Systems for CMS;
- Disparate System Integration;
- Remote Control & Monitoring;
- Remote Communication;
- Redundant & Cloud Storage.

### SOLAR LIGHTING & CONTROL
- Schedule lights;
- Solar lights with sensors detect movement & adjust brightness automatically;
- Motion detector lights "follow" movement;
- Solar power for remote devices.

### CONSULTANCY
- Site Vulnerability Assessments (SVA);
- Crime prevention through environmental design (CPTED)
- Emergency Plans & Procedures;
- Technology Solutions Research.

### COMMUNICATION
- Network switches: managed, POE, gigabit;
- Analog, IP, Bluetooth, Wireless PBX;
- Mission Critical Wireless Networks;
- P2P, P2MP, NLOS radios;
- 150mbps, low latency;
- 80km wireless voice, video & data;
- Secure communication (ECDSA)
- FIPS 140-2 certified.

### PERIMETER DETECTION
- Vibration, IR & Thermal Motion Sensors;
- Video Analytics & Video Verification;
- Solar powered wireless detectors;
- Anti-Drone Detectors & Deterrents.

### MONITORING & COMMUNICATION
- RTLS—Real Time Location Systems for equipment & monitoring;
- Employee tracking and "man down" monitoring;
- GPS tracking.

### ACCESS CONTROL
- Proximity & Biometric authentication;
- Time & Attendance monitoring;
- GPS integration for field tracking;
- Schedule Control and Audit trails;
- Remote device deployment;
- Integration with surveillance, alarm, BMS, IT.

**Bringing** *People* **and** *Technology* **Together**

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# BUILDING MANAGEMENT SYSTEMS

*Today's access control and video surveillance systems can work together in an integrated BMS to provide a holistic solution at commercial office buildings and industrial plants. Keeping intruders away from your property, limiting access to facilities that house expensive equipment, and remotely monitoring secluded areas to reduce risk of crime.*

*.*

*Johnson Controls International, plc is a recent merger between Johnson Controls, a global multi-industrial company, and Tyco, a global fire and security provider, and is said to be the 14th largest industrial company in the U.S. by market capitalization, it is a highly strategic combination that creates a "leading full-scale building products and services business," integrating exceptional product, installation, and service capabilities across controls, fire, security, HVAC (Heating, Ventilation, and Air-Conditioning), and power solutions.*

*KEYSTONE UNIVERSAL RESEARCH TECHNOLOGIES Ltd teams are adept in implementing these integrated systems, so that security staff at a central monitoring station can view live images from surveillance cameras, control pan-tilt-zoom (or 360) cameras, or search for video clips stored on Network Video Recorders (NVRs). When an alarm is triggered by another part of the BMS, it can command the NVR to begin recording, display live video from a linked camera at the location, map the alarm location, and send an e-mail to an administrator all at the same time.*

### Respected Industry Brands Known For Quality And Innovation

Customer Quotes:

"Tyco is known in the industry we participate in…as the leader in the country and probably the world"

"Tyco really is finding new and better ways to serve customers"

"What we're looking for is a company that brings fire and security together and does it very well. I believe Tyco has the capabilities to do that"

**tyco**

ANSUL · exacq Technologies · Sensormatic

SCOTT SAFETY · SimplexGrinnell · Elpas

KANTECH · American Dynamics

DSC · CHEMGUARD · SOFTWARE HOUSE

CONTROLS
HVAC EQUIPMENT
SECURITY
FIRE & HAZARD PROTECTION
BUILDING SERVICES & PARTS
LIGHTING, CONTROL & RETROFIT
OPERATIONAL INTELLIGENCE & LOSS PREVENTION
ENERGY STORAGE
RETAIL SYSTEMS
TOTAL BUILDING MANAGEMENT SYSTEMS

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# COMPLETE SECURITY SOLUTION

*from Tyco Security Products*

*The Complete Security Solution provides a comprehensive solution for securing premises, property and people at any size multi-residential, commercial or public site.*

**Get best-of-breed access control, video surveillance and intrusion detection all from a single, trusted partner:**

- Delivers a full solution with ease and confidence
- Empowers our customers to manage all aspects of on-premises physical security from a single interface — via Kantech or exacqVision

**A complete portfolio of easy-to-use, scalable access control solutions that deliver an unmatched user experience for end users and dealers.**

EntraPass performance software supports up to 20 workstations and controls hundreds of thousands of doors.

EntraPass Go and EntraPass Go Pass mobile apps and EntraPass Web enable remote and mobile visibility and

**All-in-one solution**

CONTROL
Kantech
Access Control
KANTECH

DETECT
DSC PowerSeries Neo
Intrusion Control
neo

WATCH
exacqVision
Video Surveillance
exacqVision

Learn more - It's all here >

**Complete hybrid wired/wireless intrusion detection for any premises from large residential to large light-commercial.**

Combines the reliability of traditional wired security with the accessibility and scalability of wireless systems.

Supports visual and audio alarm verification.

**An easy-to-use, feature-rich system for viewing and easily managing live and recorded video.**

exacqVision VMS software enables end users to monitor video, audio and data in real time, quickly and seamlessly review footage and conduct investigations.

Exacq Mobile app allows users to monitor their premises via their mobile device.

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# EXACQVISION IP VIDEO SURVEILLANCE

*from Tyco Security Products*

**exacqVision**

Cross Platform
IP Video Surveillance Solutions

## Kantech EntraPass Integration for Seamless Management of Entry Points

The **exacqVision 7.2** Kantech EntraPass integration provides users with the ability to control doors and locks directly from the live view page of the exacqVision client. Door controls can be associated with cameras using exacqVision Camera Links. This integration puts the most needed access control commands at the operator's fingertips to vastly improve response time to critical alarms and events.

The integration displays door status on maps and allows for configuration of Event Linking actions triggered by EntraPass door status alerts. All exacqVision users can see the door status on linked cameras, but must input Kantech permissions to operate doors.

exacqVision Enterprise AD/LDAP has been improved in this release, allowing configuration of multiple servers at one time. AD/LDAP is now supported on exacqVision Edge platforms. In addition, SSL encryption has been simplified and Service Principal Name (SPN) can now be generated from the exacqVision client.

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# KANTECH ACCESS CONTROL

*from Tyco Security Products*

**KANTECH**

## One-Touch, One-Scan.
## Up and Running.

Ultra-intuitive EntraPass Go Install
mobile app for hardware setup,
associations and commissioning

## Upgrade & Update Your Existing Access Control System and SAVE!

If your current access control system is failing to meet your security/business needs, has maintenance and performance issues, reached its end of life, or has features that do not support mobile applications, then it's time for an upgrade.

Receive leading-edge features and a 15% savings when you upgrade your existing access control system with Kantech EntraPass - backed by 30 years of innovation, integrity and exceptional user experience. Kantech EntraPass provides premium security capabilities including the ability to monitor your security, and view video footage and intrusion alarms on the go with the EntraPass Go mobile app, all at an affordable price.

*Special Offer Includes:*

• Removal of your current system and replacement with a Kantech system (EntraPass software and KT-400 and KT-1 door controllers)

• In most cases, re-use of existing cabling and door hardware

• No need to reissue cards! Import your existing user database and reuse existing cards making the upgrade seamless, with minimal down-time and cost. Kantech will test to verify compatibility.

### Why use Kantech?

1   Part of Tyco - the largest pure-play security company in the world - support & updates always available.

2   30 years access control experience - proven solutions that you can trust.

3   Hardware backward compatible - no panel left behind methodology - Your solution always relevant.

4   Affordable 1,2,3 KIT approach - easy to design and quote systems.

5   Scalable solution - start small and grow modularly with customer needs without replacing hardware.

6   Plug & Play solution - Low cost of installation/labor

7   Superior end-user experience - Intuitive EntraPass security management software

8   Forward thinking - state of the art mobile applications & Innovative KT-1 PoE+ hardware platform.

9   Advanced, competitive integrations - with DSC intrusion & Exacq/AD video.

10  Approved distribution channel - Kantech only work with reputable and accredited partners.

**Replace Now and Save!**

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# DSC NEO ALARM SYSTEM

## *from Tyco Security Products*

**PowerSeries neo**

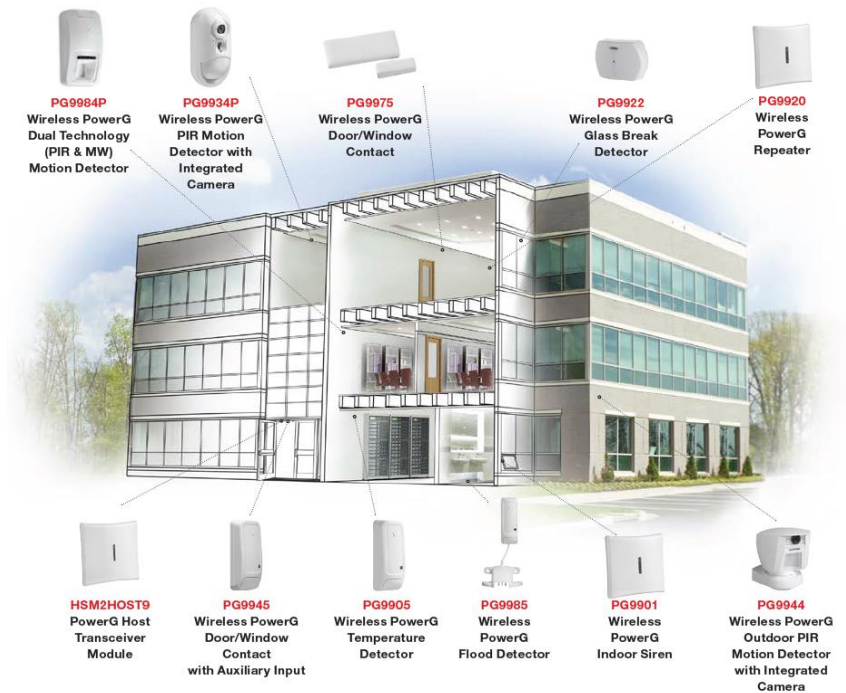### PowerSeries Neo – The Next Generation in Security System

PowerSeries Neo captures the flexibility of a modular, hardwired system with the simplicity of a wide range of wireless devices and peripherals, resulting in a ground-breakingly comprehensive and versatile hybrid system suited for small business structures through to large-scale commercial applications.

### Alarm Verification Solutions

PowerSeries Neo by DSC redefines intrusion security with an exceptionally flexible platform which utilizes innovative alarm verification solutions such as visual and sequential detection. Designed to decrease operational costs for dealers while providing ultimate reliability for end users.

### Integrated Tyco Security Products Solutions

Through exacqVision CameraLinks, users can arm and disarm the system in live view by simply clicking and entering the access code. DSC and exacqVision users can see partition and zone status on cameras and maps and configure event linking actions and event monitoring actions. For a complete security solution, the DSC and exacqVision integration combined with the Kantech access control integration gives users greater control to operate all security operations at once, reducing complexity while saving time and money



1. PowerSeries Neo system with a choice of LED, ICON, LCD or TouchScreen keypads to offer practicality and stylish design.
2. Wide range of reliable, life-safety products such as flood, temperature, CO and smoke detectors.
3. Convenient arming options through sleekly designed wireless keys and tags.
4. Indoor/outdoor detectors, with or without cameras, offering false alarm prevention features and pet immunity.
5. Unobtrusive detection devices equipped with powerful technologies for enhanced perimeter protection.

**PG9984P** Wireless PowerG Dual Technology (PIR & MW) Motion Detector

**PG9934P** Wireless PowerG PIR Motion Detector with Integrated Camera

**PG9975** Wireless PowerG Door/Window Contact

**PG9922** Wireless PowerG Glass Break Detector

**PG9920** Wireless PowerG Repeater

**HSM2HOST9** PowerG Host Transceiver Module

**PG9945** Wireless PowerG Door/Window Contact with Auxiliary Input

**PG9905** Wireless PowerG Temperature Detector

**PG9985** Wireless PowerG Flood Detector

**PG9901** Wireless PowerG Indoor Siren

**PG9944** Wireless PowerG Outdoor PIR Motion Detector with Integrated Camera

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# ASTROPHYSICS INC. - X-RAY & PERSONNEL SCANNERS

*Keystone Universal Research Technologies Ltd are certified resellers of Astrophysics high quality range of X-Ray scanners for unmatched screening – from military bases to airports and courthouses.*

*Astrophysics, Inc. makes hidden threats visible. We manufacture leading X-ray security scanners, and with over forty (40) units available we offer cutting-edge imaging for any budget and application. We take pride in helping make the world safer, and we deliver our advanced X-ray imaging to customers at phenomenal values. Our X-ray scanners help operators find threats and contraband hidden in objects ranging from purses to suitcases to cargo containers by using our industry-leading imaging features. Our units meet rigorous industry specifications, especially our Transportation Security Administration (TSA) qualified scanners.*

## MAIL & SMALL PARCEL

Compact and mobile systems for mailroom and small parcel inspection to detect contraband, narcotics and other threat materials.

## CHECKPOINT

Checkpoint inspection of incoming personnel, visitor or traveller belongings, including backpacks, laptop bags, purses and luggage.

## CARGO

TSA qualified systems for cargo screening of boxes, freight and pallets. Dual view and high penetration systems are available.

## VEHICLE & CONTAINER

Vehicle and Container screening solutions to protect our ports, and other entrances against threats and other illegal items.

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# COMMUNICATION NETWORK INFRASTRUCTURE

*Certified Cabling & Communication Solutions*

## STRUCTURED CABLING SOLUTIONS

KURTLtd provide end-to-end network infrastructure solutions by providing industry standard ● certified engineering support ● structured cabling design & installation ● Local Area Networks (LAN) ● Wide Area Networks (WAN) ● Cable Pathways ● Cable types ● Connecting Hardware

## FTTx SOLUTIONS

KURTLtd brings signal and bandwidth from service providers to subscribers and within structures ● single family residence or home (FTTH) ● a multi-dwelling residential unit (MDU) ● warehouse or building (FTTB) ● node (FTTN) or Desk (FTTD) ● Integrated Optical Background (IOBA) ● Outside Plant (OSP)

## WIRELESS SOLUTIONS

KURTLtd utilizes wireless radio and spread spectrum technology solutions from proven manufacturers for home, industrial plant and metro area communications to enable communication of multiple devices in a limited area ● Worldwide Interoperability for Microwave Access (WiMAX) ● MESH networks where nodes connect directly, dynamically and non-hierarchically ● Orthogonal Frequency Division Multiplexing (OFDM) ● Distributed Antenna Systems (DAS)

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# PROFESSIONAL SERVICES

## Emergency Planning

### Office emergencies can take many forms:

► Fires & Bomb Threats
► Violent Attacks

► Natural Disasters
► Hazardous Materials

KURT Ltd would advise all organizations to ensure that they are in compliance with current legislation including:-

√ Emergency Manuals
√ Policy & Procedures

√ Orientation presentations
√ Site Evacuation Maps

## Fire Safety Solutions

**We specialize in the supply, installation & maintenance of all types of Fire Safety and Security systems and services.**

It is our mission to ensure you, your staff and business are safe, secure and comply with regulation.

By letting **KURT LTD** take care of your fire safety and security requirements you can be left to concentrate on your business saving time and money.

We provide a "one stop protection shop" for your fire safety and security protection requirements - reducing time and costs involved with using different companies for various systems & applications.

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# Maintenance & Support Plans

### … we never sleep

We think the most telling test of a supplier or partner comes after the sale: when you need support.

By their very nature, security systems aren't nice-to-haves – they're an essential part of the infrastructure of your business. That's why we have an extensive team of technicians out on the road, tracked by GPS, and with ready access to the architecture and detail of your system.

You will find **KURT LTD** supports your systems with the same energy and professionalism you experienced when we installed them. We also offer a range of contracts, to reflect the level of support you need.

**Gold**, which provides an enhanced fully guaranteed comprehensive Service Contract.

**Silver**, which provide a Premium Service Contract to our clientele.

**Bronze**, which provide a cost effective Service Contract

# Legacy Systems

### … We also maintain clients legacy investments and welcome enquiries for one-off projects or repairs.

**KURT LTD** is proud to say that we have the ability to take over the maintenance contracts of sites that we have not installed. These sites undergo a full comprehensive engineering check which allows us to advise clients of were modifications need to be made.

We provide the same level of service on these sites as if it was installed by **KURT LTD**. In addition, by taking the maintenance and having a strict preventative and a speedy emergency response service we are able to take all the problems away from Property Managers and Facility Managers.

*Bringing* *People* *and* *Technology* *Together*

**K**EYSTONE
**U**NIVERSAL
**R**ESEARCH
**T**ECHNOLOGIES
**L**IMITED

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# What is included in a Maintenance Visit?



1. Check whether the customer has experienced any problems with the system;

2. Carry out a visual inspection of all major components (including cabling and connection where accessible) for signs of deterioration or damage;

3. Examine supporting brackets and towers for signs of corrosion and damage;

4. Check physical condition of devices and housings for signs of deterioration due to rain, dust and dirt;

5. Check device settings, operation of components and that parameters are correct;

6. Clean devices and components as necessary;

7. Check operation and condition of accessory components (adjusting stop if necessary), and check fluid levels where applicable;

8. Check programming and backups, adjusting position of end stops and presets where applicable;

9. Check operation of controls and adjust for best results;

10. Check operation of switchers, multiplexers and any telemetry controllers where applicable, including external alarm interfaces where fitted;

11. Check time/date settings on controls and adjust where necessary;

12. Check operation controls and make a short test of servers;

13. Check hours run indicator on equipment and recommend removal for service where appropriate

14. Check the CCTV system is fully operational

15. Carry out minor adjustments

16. Resolve customer questions and queries

All work carried out on site, along with arrival and departure times, are recorded on the *Certificate of Inspection Sheet*. The **KURT LTD** service technician will also note any deficiencies in the system and recommend work required to maintain full, trouble free operation.  A copy of the Inspection sheet is left with the customer.
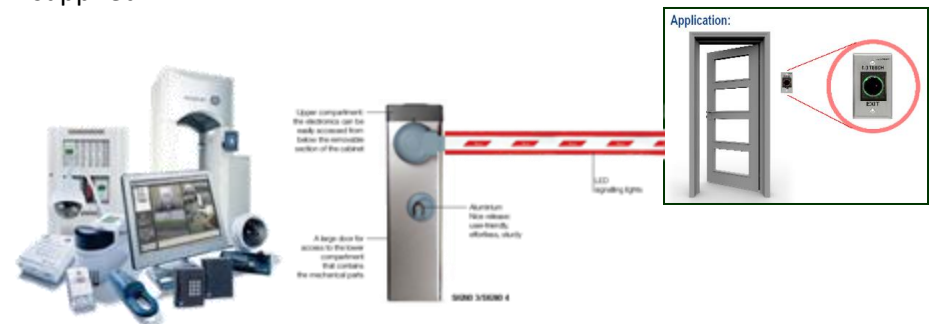
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# Site Risk Assessment Survey

Prior to quoting for the installation of our **KURT LTD** system, one of our trained sales technicians will usually visit site to perform a site survey.

We encourage the client to take an active role in this process to ensure all parties have a full appreciation of what is required. Our solutions professional will then prepare one or more fully itemized proposal options detailing all equipment and design plans required.



# Installation & Commissioning

All **KURT LTD** systems are fully installed and commissioned by our qualified technicians ensuring a smooth and trouble free installation with minimal disruption to your daily schedule. Before leaving site, engineers together with the client run through a sign-off procedure to ensure all equipment has been installed satisfactorily and all cameras are correctly positioned and focused. All relevant documentation and signage are also supplied.



# Training & Support

The final step in the installation process involves system configuration and end-user training. Our technicians, together with the client, will configure such device, such as camera/door names, motion sensitivity, usernames and passwords etc. Full end-user training is given and simple step guides are also supplied. 6th and 12th month remedial training is usually included in the service and support contract.

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# AN INTEGRITY CENTERED COMPANY

## Our Vision & Principles

The way we think and the things that we do are guided by eight clearly defined values.  These set out the guidance for daily work, whilst simultaneously serving as our yard stick for every team member's professional, customer focused conduct.

**Listening** is the art of moving beyond one's need to control the agenda. Listening creates a conversational context for give-and-take that prospers when inquiring supersedes influence. Listening seeks clarity and expedites insight. Listening creates partnership and commitment. Listening is the key for organizational effectiveness and leadership.

**Leadership** rallies resources to achieve objectives. Those who exhibit integrity-centered leadership leverage talent with decision-making courage and tenacious follow-through. They affect organizational productivity. Leaders listen, process and evaluate data,



take action, and then solicit feedback to refine future efforts. Leaders continuously improve. Leaders adhere to culture, commitments, promises and rules. They are honest and reasonable not because of any external force, but rather because of their own internal drive to sustain organizational values.

**Character** is the ability to carry out the resolution long after the initial burst of enthusiasm is gone. Character shows when decisions are implemented. Character is demonstrated by how one facilitates discussions, takes decisions, administers directions and implements diagnostics. Character is the sum total of behaviors and is most completely demonstrated when individuals perform under pressure. Graciousness is almost always part of effective leadership character. Teams with character drive organizational culture in all actions.

**Input informs Discussions:** Vision, the destination of an enterprise, is achieved when leaders encourage input through discussions. Leaders weigh efficiency and effectiveness on the scale of openness, honesty, trust, care and vulnerability. *Our Leaders listen.*

**Mission drives Decisions:** With input shaping discussions, leaders measure decisions alongside the mission of the organization. Staying focused often has more to do with success than either genius or exhaustive research. Leaders recognize the costs and consequences of decisions. They measure progress against mission-critical achievements. Leaders seek a proper balance between self-interest and social responsibility. *Our Teams decide.*

**Strategy prioritizes Directives:**  Our Team know that strategy energizes directives. Guiding associates effectively necessitates constancy and consistency with reference to *planning the work and working the plan*. Casual abdication of principles in rough weather breeds contempt among followers and glee from competitors. Setting priorities based upon a substantive strategy reassures the workforce and compounds the efforts that underpin success. *Our Teams are steady.*

**Tactics require Diagnostics:**  Tactics bring organizations closest to the customer. Relentless measurements, continuously seeking improvement, enhance successful performance. Diagnostics monitor transactions and assist with customer service and product refinements. *Our Teams pursue perfection.*
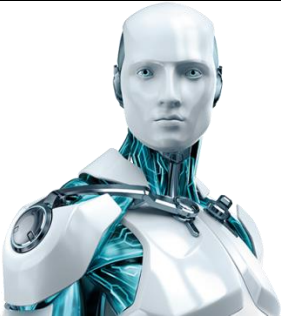
**Integrity is the Keystone**: Integrity is congruence between what you say and what you do, as well as what you say about what you did. Integrity is the keystone of leadership. The keystone holds the enterprise together at its most critical junction, where ideas, products and services meet the customer. The keystone enables the arch to fulfill its supportive mission. Integrity enables an organization to achieve its mission. Integrity is the strength, unity, clarity and purpose that upholds and sustains all of the activities of the enterprise. Integrity provides this stabilizing dimension by never, ever, compromising. Integrity recognizes risks and assumes responsibility. It drives the realization of vision toward the enterprise's destination. *Our Teams exude integrity.*

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# OUR CLIENTELLE

## Who We Serve

Our Team's commitment over the years to providing unsurpassed world-class customer service continues under KEYSTONE UNIVERSAL RESEARCH TECHNOLOGIES Ltd as we seek new methods, technical advances and systems, which enable us to meet the ever-increasing

satisfaction of our customers.

•Atlantic LNG  •Atlantis Ltd    •ANSA McAL group of Companies    •ANSA Polymer  •SHELL (bgTT)  •BPtt  •BRISTOW  •Carib Glass Ltd  •Excellent Stores Ltd  •Fujitsu Caribbean (Trinidad) Limited  •G4S  •Haul-it Equipment Co. Ltd.  •Hookmally Ali Ltd  •Inter-American Development Bank  •It's a Sign Ltd  •Innovative Security Technologies Ltd  •Judiciary of Trinidad & Tobago  •Mariners Haven Ltd  •Medical Associates Ltd  •Mitsubishi Heavy Industries Ltd  •MBM    •Ministry of Finance  •Modern Electrical Ltd   •Mustapha Medical Ltd    •National Petroleum Co. Ltd.  •Neal & Massy North Credit Union  •Nestle Trinidad Ltd  •PCS Nitrogen  •Police Service Commission  •Power-Lite Ltd  •Quality Cash & Carry  •Resonance Ltd  •Standby Power Ltd  •St. Clair Medical  •Tracmac Engineering  •Trafalgar Motors  •Trinity College / Bishops East    •Trinidad Cement Ltd   •Trinidad Automobile Ltd  •Unlimited Power Tools Ltd  •JTZ Advertizing Ltd

(some of) ...

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## What we do....

Our Team of professionals have designed, implemented, commissioned & serviced systems throughout Trinidad.  Some examples are ....

**IADB:**
- IP Surveillance
- Access Control

**Customs & Excise:**
- IP Surveillance;
- Control Room;
- Access Control;
- Barrier Gates.

**Judiciary of T&T:**
- Analog CCTV Maintenance;
- IP Surveillance upgrade;
- Access Control.

**AtlanticLNG:**
- IP Surveillance;
- Video Management;
- Access Control;
- Barrier Gates;
- Walkthrough Scanners;
- Baggage Scanners.

**Excellent Store Ltd:**
- Analog CCTV Maintenance;
- IP Surveillance upgrade;
- Intruder Alarm install & Service;
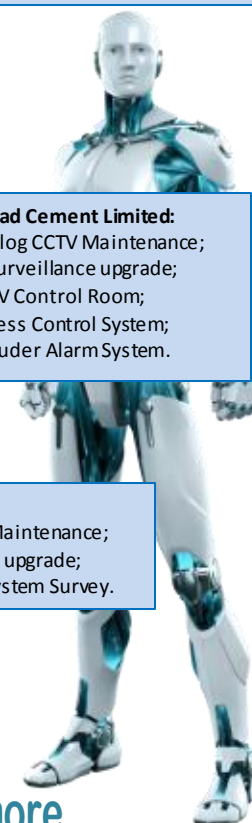- Fire Alarm Maintenance.

**Trinidad Cement Limited:**
- Analog CCTV Maintenance;
- IP Surveillance upgrade;
- CCTV Control Room;
- Access Control System;
- Intruder Alarm System.

**BPtt:**
- Analog CCTV Maintenance;
- IP Surveillance upgrade;
- Surveillance System Survey.

and more ...

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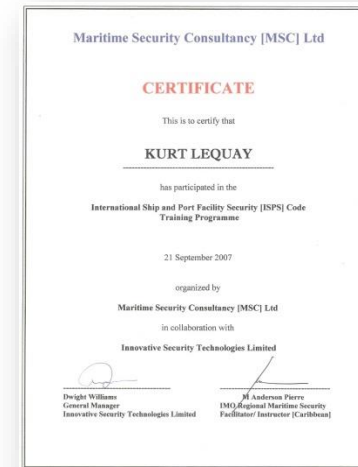Mail@KURTLtd.com ⋎ www.KURTLtd.com

# OUR PARTNERS

## Certified Integrators & Resellers for ...

KEYSTONE UNIVERSAL RESEARCH TECHNOLOGIES Ltd's invests in personnel, innovation and product development, as well as in expanding its services.

This is helping it provide customers with an innovative, comprehensive range of products that are compatible with each other.

This helps us remain close to customers in all the different markets, and ensures it can continue to provide them with first-class products and services.

and others ...

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# CONTACT US

## Where we are ...

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