



QUALITY IS
A UNIVERSAL
LANGUAGE

La Sibila



OUR COMPANY

S. A. La Sibila is a world-wide leader in dehydrated foods and in measured formulas markets. With more than 20 years, it is the staple in argentine stores that has a presence in more than 90 countries.

La Sibila is part of the Los Lazos Group, one of the most important agroindustrial companies in Argentina. In its more than 100 years in existence Los Lazos has over-time diversified its activities, integrating with great efficiency the value chain, from the production of the raw material to the finished product. Los Lazos is also currently one of the largest producers of fluid milk.

Quality is our philosophy. That is why we maintain a strict production process, which begins with supplementing our pasture-raised livestock on a mix of proprietary balanced feed, and ends with the packaging of our final product. We have a traceability system that allows us control from the origin of the raw material to the final product.



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HOW WE DO IT

To ensure the high quality Baby Food grade raw material, we use a high percentage of our own raw material and we follow a strict control programs both internal and for our suppliers. We have a plant strategically located in Entre Rios, Argentina, one of the most important dairy basins in Argentina, equipped with state-of-the-art technology, pharmaceutical grade review areas for dry mixing of infant formulas, and high levels of automation. Our quality is guaranteed through audits given to us by governments, international laboratories and many of the most important food companies in the world.

We are the only Argentine company approved for production of canned infant formulas in China, a constantly growing and demanding market.



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WE EXPORT OUR QUALITY TO CUSTOMERS IN MORE THAN 90 COUNTRIES.

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|------------------|------------------------|------------------------------------|----------------|
| • Denmark | • United States | • Côte d'Ivoire | • South Africa |
| • China | • France | • Cape Verde | • Tanzania |
| • Netherlands | • Jordan | • Gambia - Ghana | • Tunisia |
| • Brazil | • Dominican Republic | • Guinea Bissau | • Zambia |
| • Singapore | • United Arab Emirates | • Liberia | • Saudi Arabia |
| • Mexico | • Jamaica | • Libya | • Bangladesh |
| • Germany | • Mexico | • Mali | • Philippines |
| • Uruguay | • Costa Rica | • Mauritius | • Iraq |
| • Venezuela | • Chile | • Mauritania | • Jordan |
| • Russia | • Guyana | • Namibia | • Lebanon |
| • United Kingdom | • Angola | • Niger | • Pakistan |
| • Paraguay | • Algeria | • Nigeria | • Sri Lanka |
| • Russia | • Benin | • Democratic Republic of the Congo | • Taiwan |
| • Switzerland | • Burkina Faso | • Senegal | • Yemen |
| • Chile | • Cameroon | | |
| • Canada | • Chad | | |



RAW MATERIAL

Our raw material originates in the Pampa Húmeda region of Argentina, an area of extensive grassland, which assures that the animals are fed with a pastoral base and complimented with corn and concentrated feed. These feeds contain all the nutrients necessary to ensure the health of the animal and the excellent quality of the milk.

We are one of the few Argentine companies that receive a high percentage of raw materials generated by our own milking parlors. This reinforces our quality products, which are based on the high specialization of feed, herd genetics and milking technology. In addition, we have an ongoing development policy for external suppliers which involve actions for genetic development and nutritional support. This policy is based on the develop-

ment of pastures, silos and concentrated feed. We also control the hygiene of the milking parlors and the training of the personnel. All these factors ensure us BabyFood grade milk. Because the healthier life we seek for our customers begins on the farm.



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TECHNOLOGY

The plant, located in Nogoyá, mainly produces infant formulas, milk powder, and partially demineralized whey powder. It has a processing capacity of 1,200,000 liters of milk per day. The milk drying plant is one of the most modern in Argentina with a MultiStage drying tower and nozzle atomizers. The demineralized whey powder plant has Eurodia technology. The infant formula production facilities have a fully equipped microbiological laboratory inside the plant, where the microbiological controls are carried out, thus ensuring the quality of the processes. We have dry mixing zone with pharmaceutical level controls, a can packaging line, and packaging lines for cases, sticks, bags and Big Bags. The finished product is stored in a deposit of 4000 m² (43,055 ft²) that is kept at 22°C (71.6°F) 365 days a year.

La Sibila has many environmental care policies, such as having our own extensive liquid effluent treatment facility. Because purity is not only in the final product, it is throughout the entire production process.



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OUR QUALITY

Our Total Quality Assurance Department has strict controls and management to maintain our high standards of quality. It is equipped with state-of-the-art technology and is divided into the Raw Materials Reception Laboratory and the Finished Product Laboratory, where physical-chemical, microbiological and sensory analyses happen.

RAW MATERIAL INSPECTION AND ANALYSIS

Area where all analyses of raw material reception as well as where production controls are performed.

“Test laboratory accredited by the OAA with accreditation N° LE 237”.

This area has 7 methods accredited by the Argentine Accreditation Agency (OAA), under ISO / IEC 17025, IRAM 301 equivalent.

FINISHED PRODUCT LABORATORIES AND INPUTS

Physicochemical Analysis Laboratory:

In this area all quality control physicochemical analyses of production lines are carried out, and the release of packaged product is coordinated according to the specifications of each product.

This laboratory has an area of analytical chemistry, with the following equipment:

- Atomic Absorption Spectrometer
- Gas Chromatograph
- High Pressure Liquid Chromatograph HPL.

This equipment allows for total product freedom as is the case for infant formula market.

Microbiological Analysis Laboratory in this area all microbiological quality control analyses occur:

- Microbiological control in production stages and finished product
- Microbiological control of raw materials
- Environmental microbiological controls of the plant and external establishments.
- Microbiological control of waters
- Molecular detection of pathogenic microorganisms.

COMMITMENT TO QUALITY

S.A. La Sibila has quality control certificates issued by GMP (Good Manufacturing Practices) and HACCP (Hazard Analysis and Critical Control Points).



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OUR PRODUCTS

La Sibila exports in dehydrated form both Whole and Skim Milk as well as Fat Filled and derivatives to more than 90 countries, reaching 20,000 tons annually. We produce our own brands, Purísima and Formidable, and the brands of our clients. We have been producing infant formulas for more than 10 years constantly being audited by the leading companies in the world in this field. This allows us to work for global leaders such as Mead Johnson, Danone, and Roemmers, for whom we produce and pack ready-to-use formulas and infant formula bases.

Some of the countries where our infant formulas are consumed: China, Colombia, Ecuador, Mexico, Brazil, Paraguay, South Africa, Vietnam.

We specialize in the production of:

- Infant formulas for different growth stages and for specific needs of the child.
- Whole and Skim Milk, custom formulations and formulas for special nutritional needs.
- Demineralized whey powder at 40 and 90%

Included in our catalogue of formats we have:

- Cases: 250, 330, 800, 900 and 1000 gr
- Pouches: 250, 400 and 800 gr
- Sticks: 5, 15 and 25 gr
- Cans: 400, 800 and 900 gr
- Bags: 10 and 25 kg
- Big Bags 750 and 1000 kg
- Our plant has the necessary certifications to produce Kosher and HALAL products.



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SOLUTIONS FOR YOUR COMPANY

We have the experience and knowledge to help you generate your complete portfolio of child nutrition based on the successful formulas of La Sibila or we can develop new formulas exclusively for your needs.

We work together with our clients supporting them with legal information, packaging development and marketing support to facilitate the start of their projects. All our formulas begin with the same base; your product will reflect the same quality of the recognized brands with which we work. We also have the knowledge and ability to adjust the final formula to your needs and maintain identical production batches.

We are committed to the quality of our products, we maintain a traceability "from the farm to the shelf" to accompany you in the success of your nutrition business.



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